



Procurement & Sourcing Solutions

Responsive, requirement-driven sourcing for government and institutional buyers.

WASHINGTON, D.C.
HEADQUARTERSACTIVE
SAM.GOV REGISTRATIONSMALL BUSINESS
BUSINESS SIZEEN6FB74CMRL5
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CAGE

COMPANY OVERVIEW

RedBee, Inc. is a District of Columbia Public Benefit Corporation headquartered in Washington, D.C. We provide procurement, sourcing, supplier coordination and fulfillment support to U.S. government agencies and other institutional clients.

Our model is requirement-driven rather than catalog-driven: buyers provide specifications, quantities, delivery requirements and timing; RedBee identifies suitable supply sources, develops competitive quotations, coordinates documentation and oversees fulfillment through delivery.

Primary focus: micro-purchases, simplified acquisitions and RFQ-driven procurement opportunities where responsiveness and flexible sourcing matter.

CORE CAPABILITIES

- Product, equipment, material and supply sourcing
- Heavy equipment rental and leasing coordination (without operators)
- Supplier qualification and commercial vetting
- Equivalent and alternative product sourcing
- RFQ and solicitation response support
- Heavy construction, mining and earthmoving equipment sourcing
- Supplier, distributor and manufacturer identification
- Competitive quote development and product research
- Domestic and international sourcing
- Procurement documentation, logistics and fulfillment oversight

SOURCING CATEGORIES

Heavy Equipment: excavators, loaders, bulldozers, earthmoving equipment, road-construction machinery, cranes, mining equipment, related parts and qualifying rental/leasing requirements.

Medical & Healthcare: medical, dental, hospital equipment and supplies.

Electrical: electrical apparatus, wiring supplies, lighting, controls and related equipment.

Industrial & General: durable goods, operational supplies, safety products, tools, equipment and project-specific requirements.

SELECTED NAICS

423810	Construction & Mining Machinery and Equipment Merchant Wholesalers
532412	Construction, Mining & Forestry Machinery and Equipment Rental & Leasing
423990	Other Miscellaneous Durable Goods Merchant Wholesalers
423450	Medical, Dental & Hospital Equipment and Supplies Merchant Wholesalers

WHY REDBEE

Requirement-Driven

We source against the buyer's actual requirement instead of steering buyers toward a fixed inventory.

Responsive & Lean

A streamlined operating model supports fast evaluation, direct supplier coordination and cost-conscious execution.

Flexible Supplier Network

We can identify manufacturers, distributors, rental providers and specialized suppliers based on each procurement.

Domestic + International Reach

We prioritize appropriate U.S. supply sources while retaining international sourcing capability when a requirement calls for it.

Mission-Driven Structure

As a Public Benefit Corporation, RedBee combines commercial performance with a commitment to positive social and environmental impact.

HOW WE WORK

01 REQUIREMENT

Review specifications, quantity, delivery location, timing and procurement conditions.

02 SOURCE

Identify and evaluate suitable manufacturers, distributors, rental providers, suppliers and alternatives.

03 QUOTE

Develop pricing and coordinate required commercial and procurement documentation.

04 FULFILL

Coordinate supplier activity, logistics, documentation and delivery through completion.

TARGET CUSTOMERS

U.S. federal agencies • State & local government entities • Government prime contractors • International and mission-driven organizations requiring procurement support

HAVE A REQUIREMENT?

Send specifications, quantity, delivery location and required delivery date.

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